

PENNSYLVANIA LIQUOR CONTROL BOARD
MEETING MINUTES

WEDNESDAY, AUGUST 7, 2013
NORTHWEST OFFICE BUILDING, CONFERENCE ROOM 117, HARRISBURG, PA

Joseph E. "Skip" Brion, Chairman
Robert S. Marcus, Board Member
Office of CEO
John Stark, Board Secretary

[Office of Chief Counsel](#)
[Bureau of Licensing](#)
[Bureau of Human Resources](#)
[Bureau of Purchasing and Contracting](#)

[Bureau of Product Selection/Marketing](#)
[Other Issues](#)

PUBLIC MEETING – 11:00 A.M

Board Secretary John K. Stark indicated that a quorum of the Board was present and Chairman Brion called the meeting to order.

CALL TO ORDER *Chairman Brion*

Pledge of Allegiance to the Flag

OLD BUSINESS..... *Secretary Stark*

A. Motion to approve the Previous Board Meeting Minutes of the July 24, 2013 meeting.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) previous Board Minutes.

PUBLIC COMMENT ON AGENDA ITEMS

There was no comment on the printed agenda items.

NEW BUSINESS

From the Office of Chief Counsel *Faith Smith Diehl, Chief Counsel*

(1) **Lansford Amvets Home Assn., Inc.** ALJ Citation Appeal
CC-4855 (LID 3763)
201-203 W. Ridge Road
Lansford, Carbon County
Citation No. 12-1494

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Dismiss Appeal as untimely.

Note: This agenda is complete at the time of issuance but other issues may be added and others stricken without further notice.

- (2) **Slovak-American Citizens Club of Dunlo** ALJ Citation Appeal
C-3124 (LID 1511)
234 Huff Street
P.O. Box 205
Dunlo, Cambria County
Citation No. 12-1391
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0 vote) to Dismiss Appeal as untimely.
- (3) **Cee Bee's at the Point, Inc.** Appeal to Commonwealth Court
R-1081 (LID 52389)
124 Brighton Avenue
Rochester, Beaver County
Docket No. MD 907 of 2012
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0 vote) – Do Not Appeal.
- (4) **Borough of Bridgewater** Municipal Petition for Noise Exemption
Case No. 13-NE-09
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0 vote) to Approve Noise Exemption until October 7, 2014.
- (5) **Procurement Spending Thresholds** Amend agency procurement thresholds
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0 vote) to Approve New Thresholds and Adopt Amended Procurement Policy.
- (6) **Proposed Regulatory Change - Limited Winery Pricing** Amend Board's Regulations, section 11.111(a)(10)
- Motion Made:** Board Member Marcus
Seconded: Chairman Brion
- Board Decision:** Unanimously agreed (2-0 vote) to Approve Proposed Amendment to Regulation.

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(7) Final-Omitted Regulatory Change- Amend Board’s Regulations, section 5.36
Municipal Noise Ordinances

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve to Amend Board’s Regulations, section 5.36

From the Bureau of Licensing *Jerry Waters, Director of Regulatory Affairs*
Tisha Albert, Director, Bureau of Licensing

(1) Giant Food Stores, LLC “Intermunicipal” Double Transfer
R-18594 (LID No. 68262) & Requests for Interior
1874 Bethlehem Pike Connections with Other
Springfield Township Businesses & to Conduct Other
Flourtown, Montgomery County Businesses on the Licensed
Premises & Conditional Licensing
Agreement - Restaurant

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer and Requests for Interior Connections with Other Businesses and to Conduct Other Business on the Licensed Premises with Conditional Licensing Agreement subject to No Bulk Sales (Grocery Store or Starbucks Items) on the Licensed Premises.

(2) James J. Januzzi “Intermunicipal” Double Transfer
t/a Januzzi’s Pizza & Request for Interior
R-15416 (LID No. 67412) Case No. 13-9077 Connections with Another
20 East Northampton Street Business - Restaurant
Wilkes Barre, Luzerne County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer and Request for Interior Connection with Another Business.

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- (3) **Luzerne County Distributors, Inc.** Request for Hearing After
D-3570 (LID No. 55970) Case No. 13-9079 Revocation - Distributor
837 West 8th Street
West Wyoming, Luzerne County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Affirm the Administrative Revocation of the License.

- (4) **M & C Distribution, LLC** Person-to-Person Transfer &
t/a Queen City Fruit & Produce Co. Requests for Interior Connection
D-108 (LID No. 67746) with Another Business, to Conduct
125 East Central Way, P. O. Box 345 Another Business on the
Bedford, Bedford County Licensed Premises & to be
Engaged in Other Businesses/Dual
Employment – Distributor

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer and Requests for Interior Connection with Another Business, to Conduct Another Business on the Licensed Premises and to be engaged in Other Businesses/Dual Employment.

- (5) **Mel-Roe's, Inc.** "Intermunicipal" Double Transfer -
E-2279 (LID No. 67321) Case No. 13-9078 Eating Place Malt Beverage
832 Salem Boulevard
Salem Township
Berwick, Luzerne County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer.

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- (6) **Terrance J. O'Shea** "Intermunicipal" Double Transfer -
R-3667 (LID No. 66943) Case No. 13-9071 Restaurant
147 East Independence Street
Shamokin, Northumberland County

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Transfer.

- (7) **Riverview Inn & Tavern, LLC** Renewal - Hotel
H-3446 (LID No. 66338) Case No. 13-9041
173 Main Street, P. O. Box 84
South Huntingdon Township
Jacobs Creek, Westmoreland County

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Refuse Renewal.

- (8) **William E. Smith, Jr.** Request for Hearing After
Patricia C. Smith Revocation - Restaurant
t/a The Branding Iron
R-16950 (LID No. 18314) Case No. 13-9082
542 State Street
Curwensville, Clearfield County

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Affirm Administrative Revocation.

- (9) **B.B.K. Tavern, Inc.** Renewal – District 10
t/a The Princeton Tavern
R-6797 (LID No. 39112) Case No. 12-9204 **HOLD – 5/22/13 SESSION**
7101 Rising Sun Avenue
Philadelphia, Philadelphia County

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Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Refuse Renewal.

- (10) **Lucy's Hat Shop, L.L.C.** Conditional Licensing Agreement
t/a The Blue Couch Renewal – District 10
R-30 (LID No. 41564) Case No. 12-9186
247 Market Street
Philadelphia, Philadelphia County **HOLD – 3/20/13 SESSION**

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal with Conditional Licensing Agreement.

- (11) **The Sheri-Den, Inc.** Renewal – District 1
t/a The Sheri-Den
R-11717 (LID No. 15117) Case No. 13-9019
534 Sheridan Street
Johnstown, Cambria County

Motion Made: Board Member Marcus
Seconded:

Board Decision: Hold by Member Marcus for Conditional Licensing Agreement.

- (12) **Somethin Somethin, LLC** Renewal & Amusement Permit –
R-4149 (LID No. 54273) Case No. 13-9086 District 10
1718 Sansom Street
Philadelphia, Philadelphia County

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve Renewal and Amusement Permit.

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- (13) **Star Social Club** Renewal – District 3
C-601 (LID No. 642) Case No. 13-9054
212 East Market Street
West Chester, Chester County

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Refuse Renewal.

From the Bureau of Human Resources Chris O'Neal, Director of Administration

- (1) **Kenneth Berryman – Affirm Removal Action**
- (2) **Gregory Bolton – Affirm Removal Action**
- (3) **Billie Collins – Removal Action**
- (4) **Terrell James – Removal Action**
- (5) **John Larkin – Affirm Removal Action**
- (6) **George Roberts – Removal Action**
- (7) **Phillip Romani – Removal Action**

Motion Made: Board Member Marcus

Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve all Personnel Actions.

*From the Bureau of Purchasing and Contracting August Hehemann, Chief Financial Officer
Elaine DiRienzo, Director, Bureau of Purchasing & Contracting*

- (1) **Payment Card Processing Services** – Sole Source – VENDOR: ACI Worldwide – TERM: Five (5) years – Upgrade the current payment switch service that processes the debit, credit and gift cards in the wine and spirit stores. The current payment switch has reached end of support and must be moved to the new platform provided by ACI. This upgrade will also allow the PLCB to isolate card data from the point of sale systems to mitigate risk of card data breach and meet Payment Card Industry (PCI) compliance mandates – \$3,928,185.60 estimated cost.
- (2) **Printed Register Tape** – DGS Statewide Contract – VENDOR: Sandt Products, Inc. – Register receipt tape with printed legal language, return policy and social media outlets printed on the back of the tape. The printed register tape will be inventoried at the Department of General Services, Forms & Publication Warehouse. Stores will order as needed – \$104,774.40 estimated cost.

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- (3) **Security Guard Service** – DGS Statewide Contract – VENDOR: St. Moritz Security Services, Inc. – TERM: Five (5) months – Provide a uniformed, unarmed security guard from 1:15 PM through 10:15 PM Monday through Saturday and from 12:00 noon through 5:00 PM at Store #9101, Philadelphia – \$20,250.50 estimated cost.
- (4) **Security Guard Service** – DGS Statewide Contract – VENDOR: St. Moritz Security Services, Inc. – TERM: Five (5) months – Provide a uniformed, unarmed security guard from 9:15 AM through 9:15 PM Monday through Saturday and from 12:00 noon through 5:00 PM at Store #5150, Philadelphia – \$21,289.50 estimated cost.
- (5) **Microsoft VLA System Management** – DGS Statewide Contract – VENDOR: Dell Marketing – TERM: Three (3) years – Provide software assurance for the PLCB’s Microsoft System Center Configuration Manager (SCCM). SCCM comprehensively assesses, deploys, and updates servers, client computers, and devices across physical, virtual, distributed, and mobile environments – \$22,276.80 estimated cost.
- (6) **Material Handling System Maintenance Agreement for DC #1** – Sole Source – VENDOR: Dematic Corporation – TERM – Eighteen (18) months – Onsite preventative, corrective, and emergency service to existing equipment and maintain a spare parts inventory - \$1,151,100.00 estimated cost.

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously agreed (2-0 vote) to Approve all Purchasing & Contracting matters.

From the Bureau of Product Selection/MarketingJim Short, Director of Marketing

1. Cost And Retail Decreases – August 2013 – Regular Stock

<u>Code</u>	<u>Brand Name and Description</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
<u>Majestic Wine and Spirits</u>			
5914	Chocovine Espresso 750 ML, 12 Units Per Case	\$43.80	\$6.99
<u>Southern Wine and Spirits</u>			
5087	Alexander Valley Cabernet Sauvignon 750 ML, 12 Units Per Case	\$113.88	\$15.99

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2. Regular Stock New Items – Recommended Approvals

<u>Brand Description</u>	<u>Reason</u>	<u>Size</u>	<u>Case Cost</u>	<u>Retail</u>
<u>Diageo North America</u>				
Baileys Vanilla Cinnamon	10	750 mL	\$185.64	\$25.49

**New Items – Recommended Listings
Reason Codes**

1. Strong marketing support
2. High brand recognition
3. Line/Size extension of successful brand
4. Trade up opportunity
5. Growing category
6. Growing segment
7. National rollout
8. Niche item / Limited distribution
9. High dollar profit potential
10. Trade out
11. High quality for the value
12. Innovative product/flavor
13. High sales through other PLCB channels (Luxury, Online, SLO)
14. Underrepresented category/segment
15. Hole in selection – consumer/store requests

3. Regular Stock – Recommended Delists

<u>Code</u>	<u>Brand Name</u>	<u>Size</u>	<u>Present Retail</u>	<u>Proposed Retail Effective 10/1/2013</u>	<u>Proposed Retail Effective 12/1/2013</u>
3703	Jack Daniel's and Ginger Ale RTD - 4-355mL	1.42 L	\$9.99	\$7.99	5.99
8711	Emmets Irish Cream	750 ML	\$12.99	\$9.99	7.99

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4. Regular Stock - Monthly Price Reductions – September 2013 Revisions

Change in Discount

<u>Brand Name</u>	<u>Special Price</u>	<u>Customer Savings</u>	<u>Size</u>	<u>Code</u>
Avia Riesling	7.79	2.00	1.5 L	6666

New Addition to Sale Period

<u>Brand Name</u>	<u>Special Price</u>	<u>Customer Savings</u>	<u>Size</u>	<u>Code</u>
Captain Morgan Original Spiced Rum	25.99	5.00	1.75 L	4766

Cancellation of Sale

<u>Brand Name</u>	<u>Special Price</u>	<u>Customer Savings</u>	<u>Size</u>	<u>Code</u>
Bacardi Superior Rum	21.99	4.00	1.75 L	5412
Simply Naked Unoaked Pinot Grigio	10.99	8.99	750 mL	3359
Simply Naked Unoaked Cabernet Sauvignon	10.99	8.99	750 mL	3813

5. Regular Stock Holiday Items – Recommended Approvals – Cost Revision

<u>Brand Description</u>	<u>Size</u>	<u>Case Cost</u>	<u>Retail</u>
<u>Jim Beam Brands</u>			
Skinnygirl Prosecco	750 mL	\$142.56	\$19.99

6. Luxury One Time Buy Items - Recommended Approvals

Capital Wine & Spirits

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Concha y Toro Don Melchor Cabernet Sauvignon Chile 750 ML, 6 Units Per Case, Current Vintage	\$354.08	\$92.99

CBL Wine Company LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Ca Rugate Soave Classico Monte Fiorentine 750 ML, 12 Units Per Case, Current Vintage	\$142.88	\$19.99

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Tenuta Santome Prosecco Extra Dry NV 750 ML, 12 Units Per Case	\$88.52	\$12.99
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F Wildman Sons Ltd

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Pol Roger Brut Champagne NV 6 L, 1 Unit Per Case	\$389.04	\$527.99

Fruit of the Vines Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Chateau Tour de Mirambeau Blanc Cuvee Passion Bordeaux 750 ML, 12 Units Per Case, Current Vintage	\$163.97	\$22.99
Chateau Tour de Mirambeau Rouge Cuvee Passion Bordeaux 750 ML, 12 Units Per Case, Current Vintage	\$181.37	\$24.99

Grand Cru Imports Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Red Cap Vineyards Cabernet Sauvignon Howell Mountain 750 ML, 12 Units Per Case, Current Vintage	\$530.11	\$69.99
Red Cap Vineyards Sauvignon Blanc Rutherford 750 ML, 12 Units Per Case, Current Vintage	\$220.15	\$29.99

Krasi Limited Liability Co

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Karamoor Estate Meritage 750 ML, 12 Units Per Case, Current Vintage	\$228.12	\$30.99

Majestic W S USA, Inc.

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Joseph Carr Cabernet Sauvignon Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$142.87	\$19.99
Joseph Carr Merlot Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$142.87	\$19.99
Joseph Carr Pinot Noir Santa Lucia Highlands 750 ML, 12 Units Per Case, Current Vintage	\$135.19	\$18.99

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Southern Wine Group LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Fabre Montmayou Rosé Mendoza 750 ML, 12 Units Per Case, Current Vintage	\$80.83	\$11.99

Southern Wine and Spirits of PA

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Antinori Solaia Toscana IGT 750 ML, 6 Units Per Case, Current Vintage	\$1,066.74	\$249.99
Dr Loosen Blue Slate Riesling Mosel Saar Ruwer Estate Kabinett QbA 750 ML, 12 Units Per Case, Current Vintage	\$135.17	\$18.99
Dr Loosen Red Slate Riesling Mosel Saar Ruwer Estate 750 ML, 12 Units Per Case, Current Vintage	\$96.41	\$13.99
Markham Merlot Napa Valley 750 ML, 12 Units Per Case, Current Vintage	\$142.87	\$19.99
Wild Horse Unbridled Pinot Noir Santa Barbara 750 ML, 6 Units Per Case, Current Vintage	\$137.29	\$36.99

Vine Street Imports

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Banshee Chardonnay Sonoma Coast 750 ML, 12 Units Per Case, Current Vintage	\$141.00	\$19.99

Weygandt Metzler Imp

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Domaine Beau Mistral Rasteau Selection Vieilles Vignes 750 ML, 12 Units Per Case, Current Vintage	\$135.08	\$18.99

The Wine Merchant, Ltd

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Bodegas Maurodos Prima 1.5 L, 1 Unit Per Case, Current Vintage	\$26.60	\$42.99
Chateau Moncontour Predilection 750 ML, 12 Units Per Case, Current Vintage	\$127.28	\$17.99

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Domaine du Petit Coteau Vouvray Les Grenouilles Sec 750 ML, 12 Units Per Case, Current Vintage	\$119.48	\$16.99
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Neyers Red Sage Canyon 750 ML, 12 Units Per Case, Current Vintage	\$158.23	\$21.99
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**7. Luxury One Time Buy Cost/Retail Decreases
costs effective 08/08/2013; retails effective 08/19/2013**

Luxe Collections LLC

<u>Code</u>	<u>Brand Name, Size, and Vintage</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
36924	Alpha Loire La Croix de Bouqie 2011 750 ML, 12 Units Per Case	\$88.68	\$12.99
38651	Alata Vernaccia di San Gimignano Tuscany DOCG 2011 750 ML, 12 Units Per Case	\$111.96	\$15.99

Niche Import Co

<u>Code</u>	<u>Brand Name, Size, and Vintage</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
28566	Albrecht Durer Gluhwein Nurnberger NV 1 L, 12 Units Per Case	\$50.00	\$7.99
28562	Nurnberger Markt Gluhwein NV 1 L, 12 Units Per Case	\$50.00	\$7.99

Southern Wine and Spirits of PA

<u>Code</u>	<u>Brand Name, Size, and Vintage</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
39087	Dr Loosen Riesling Mosel Saar Ruwer Sekt NV 750 ML, 12 Units Per Case	\$78.17	\$11.99

St James Winery

<u>Code</u>	<u>Brand Name, Size, and Vintage</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
46178	St James Blackberry NV 750 ML, 12 Units Per Case	\$57.68	\$8.99
46181	St James Cherry NV 750 ML, 12 Units Per Case	\$57.68	\$8.99

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46184	St James Blueberry NV 750 ML, 12 Units Per Case	\$57.68	\$8.99
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**8. Luxury One Time Buy Cost/Retail Increases
costs effective 08/08/2013; retails effective 08/26/2013**

Capital Wine & Spirits

<u>Code</u>	<u>Brand Name, Size, and Vintage</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
29707	Segura Viudas Cava Brut Reserva Heredad NV 750 ML, 12 Units Per Case	\$180.91	\$24.99

Southern Wine and Spirits of PA

<u>Code</u>	<u>Brand Name, Size, and Vintage</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
29296	Sharffenberger Brut NV 750 ML, 12 Units Per Case	\$141.79	\$19.99

Winebow, Inc

<u>Code</u>	<u>Brand Name, Size, and Vintage</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
29250	Gruet Brut NV 750 ML, 12 Units Per Case	\$118.52	\$16.99
39937	Gruet Rosé NV 750 ML, 12 Units Per Case	\$125.72	\$17.99
46169	Keo St John Commandaria Cyprus NV 750 ML, 6 Units Per Case	\$75.02	\$20.99

9. Online Exclusive Items – Recommended Approvals

BRAND DESCRIPTION

<u>SOUTHERN WINE & SPIRITS</u>	<u>Proposed Cost</u>	<u>Proposed Retail</u>
Maximin Grunhauser Riesling Abtsberg Superior 2011 750 ML, 12 Units per case	\$360.12	\$49.99
Maximin Grunhauser Herrenberg Superior Riesling 2011 750 ML, 12 units per case	\$329.16	\$45.99
Maximin Grunhauser Herrenberg Auslese Riesling 2011	\$437.52	\$59.99

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750 ML, 12 units per case		
Dr Loosen Erdner Pralat Riesling Aus Golskapsel 2011	\$177.81	\$99.99
750ML, 3 units per case		
Dr Loosen Erdner Trepchen Riesling Auslese 2011	\$360.12	\$49.99
750 ML, 12 units per case		
Dr Loosen Erdner Trepchen Riesling Auslese 2011	\$193.08	\$27.99
375 ML, 12 units per case		

WEYGANDT METZLER IMPORTING

Raymond Dupont-Fahn-Puligny Montrachet Les Charmes 2011	\$426.00	\$56.99
750 ML, 12 units per case		

Blue Coast International Inc

Domaine Poulleau Aloxe Corton 2010	\$318.00	\$42.99
Domaine Poulleau Volnay Vieilles Vignes 2010	\$318.00	\$42.99
Domaine Poulleau Volnay Grand Vin 2010	\$274.00	\$37.79
Domaine Poulleau Chorey les Beaune 2010	\$198.00	\$27.99

CAPITAL WINE & SPIRITS

Cabot Trail Maple Whiskey	\$178.56	\$24.99
Yoichi Single Malt 15 YO Japanese Whisky	\$417.00	\$108.99
H by Hine VSOP Fine Cognac	\$163.62	\$44.99
Hine Antique XO Grand Champagne 1er Cru	\$673.32	\$164.99

10. Chairman's Selection Items – Recommended Approvals

Vintage Imports Inc.

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Bodegas Briego Tiempo Crianza 2009	\$119.40	\$16.99
750 ML, 12 Units Per Case		

CBL Wine Company LLC

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Hightower Murray Cuvee Red 2009	\$88.51	\$12.99
750 ML, 12 Units Per Case		

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The Bordeaux Sailor, Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Haton Blanc de Blanc 2005 750 ML, 6 Units Per Case	\$148.91	39.99

Winebow Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Juve Y Camps Cinta Purpura Demi Sec NV 750 ML, 12 Units Per Case	\$80.96	\$11.99
Tasca d'Almerita Cygnus 2010 750 ML, 12 Units Per Case	\$142.88	\$19.99
Castillo de Monjardin Tempranillo Classico 2012 750 ML, 12 Units Per Case	\$50.00	\$7.99
Bujanda Tinto Joven Tempranillo 2012 750 ML, 12 Units Per Case	\$57.68	\$8.99
Terranoble Los Lingues Reserva Cabernet Sauvignon 2011 750 ML, 12 Units Per Case	\$57.68	\$8.99
Catena 'San Carlos' Cabernet Franc 2011 750 ML, 12 Units Per Case	\$107.88	\$15.99
Catena 'Agrelo' Cabernet Sauvignon 2011 750 ML, 12 Units Per Case, Current Vintage	\$107.88	\$15.99

Vineyard Brands

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Borgo Scopeto Chianti Classico 2010 750 ML, 12 Units Per Case	\$88.75	\$12.99

Appellation Trading Company

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Vineyards Found Reserve Cabernet Sauvignon 2007 750 ML, 12 Units Per Case	\$181.39	\$24.99

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Southern Vintage Wines, Inc.

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Jack Henry Pinot Noir 2012 750 ML, 12 Units Per Case	\$142.99	\$19.99

Regal Wine Imports, Inc

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Dauco Tempranillo 2010 750 ML, 12 Units Per Case	\$57.56	\$8.99

La Choza Joven Rioja 2012 750 ML, 12 Units Per Case	\$65.48	\$9.99
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Villa Chiara Prosecco NV 750 ML, 12 Units Per Case	\$65.48	\$9.99
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8 Vini, Inc.

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Terre da Vino Essenze Barolo 2008 750 ML, 12 Units Per Case	\$220.04	\$29.99

Cornaletto Franciacorta Pas Dose Riserva 1998 750 ML, 12 Units Per Case	\$218.84	\$29.99
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Coli Chianti Classico 2010 750 ML, 12 Units Per Case	\$65.24	\$9.99
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Rebuli Prosecco Superiore 2012 750 ML, 12 Units Per Case	\$100.20	\$14.99
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Majestic Wine & Spirits USA

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Piccini Sasso Al Poggio 2008 750 ML, 12 Units Per Case	\$111.92	\$15.99

Costanti Brunello di Montalcino 2008 750 ML, 12 Units Per Case	\$375.32	\$49.99
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Casaleiro Reserva 2010 750 ML, 12 Units Per Case	\$65.48	\$9.99
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William Knuttel Epee Cuvee Pinot Noir 2010 750 ML, 12 Units Per Case	\$142.87	\$19.99
White Knight Riesling 2010 750 ML, 12 Units Per Case	\$42.19	\$6.99
Maquis Cabernet Sauvignon 2010 750 ML, 12 Units Per Case	\$88.75	\$12.99
Gordon Estate Syrah 2009 750 ML, 12 Units Per Case	\$88.75	\$12.99
Clos La Chance Merlot 2008 750 ML, 12 Units Per Case	\$57.67	\$8.99
Banknote Counterfeit Chardonnay 2010 750 ML, 12 Units Per Case	\$88.75	\$12.99
Clos La Chance Cabernet Sauvignon 2009 750 ML, 12 Units Per Case	\$57.67	\$8.99

Capital Wine & Spirits

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Mas Lavail Terre d'Ardoise Vieilles Vignes Carignan 2011 750 ML, 12 Units Per Case	\$65.45	\$9.99
Koyle Royale Carmenere 2010 750 ML, 12 Units Per Case	\$104.16	\$14.99
Vall Llach Vall Llach Priorat 2006 750 ML, 6 Units Per Case	\$187.57	\$49.99
Arnaldo Caprai Montefalco 2009 750 ML, 12 Units Per Case	\$88.75	\$12.99
Domaine Couron Cotes du Rhone 2011 750 ML, 12 Units Per Case	\$65.45	\$9.99
Domaine Ehrhart Cremant d'Alsace NV 750 ML, 12 Units Per Case	\$104.21	\$14.99

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Southern Wine and Spirits of PA

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Snoqualmie 'Naked' Merlot 2008 750 ML, 12 Units Per Case	\$49.92	\$7.99
Columbia Crest Grand Estates Amitage 2009 750 ML, 12 Units Per Case	\$49.92	\$7.99
Hecht & Bannier Cotes du Rousillon Villages 2010 750 ML, 12 Units Per Case	\$104.21	\$14.99
Dopff & Irion Crustaces 2012 750 ML, 12 Units Per Case	\$57.77	\$8.99
Chateau de Campuget Le Campuget White 2012 750 ML, 12 Units Per Case	\$42.29	\$6.99
Biondi Santi Brunello di Montalcino Risereva 1998 750 ML, 6 Units Per Case	\$513.54	\$129.99
Biondi Santi Brunello di Montalcino Annata 2000 750 ML, 6 Units Per Case	\$187.64	\$49.99
Biondi Santi Brunello di Montalcino Annata 2004 750 ML, 6 Units Per Case	\$187.64	\$49.99
Offley Boa Vista Vintage Port 1997 750 ML, 12 Units Per Case	\$204.92	\$27.99
Finca Flichman Expressiones Reserve 2011 750 ML, 12 Units Per Case	\$65.48	\$9.99
Bodegas Montecillo Reserva Rioja 2007 750 ML, 12 Units Per Case	\$88.76	\$12.99
Anakena Enco Reserva Cabernet Sauvignon 2011 750 ML, 12 Units Per Case	\$42.20	\$6.99
Sogrape Vinhos Callabriga Douro 2010 750 ML, 12 Units Per Case	\$65.48	\$9.99
Herdade do Peso Vinha do Monte Alentejo 2011 750 ML, 12 Units Per Case	\$42.20	\$6.99

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Barone Ricasoli Rocca Guiciarda Chianti Classico Riserva 2008 750 ML, 12 Units Per Case	\$127.40	\$17.99
Chateau Belair Saint-Emilion Premier Grand Cru Classe 2006 750 ML, 12 Units Per Case	\$413.96	\$54.99
Tormentoso Cabernet Sauvignon 2011 750 ML, 12 Units Per Case	\$80.95	\$11.99
TintoNegro Co-Ferment Malbec 2010 750 ML, 12 Units Per Case	\$88.75	\$12.99
Caparzo Sangiovese 2011 750 ML, 12 Units Per Case	\$53.83	\$8.49
Ernesto Catena Tahuan Chardonnay 2010 750 ML, 12 Units Per Case	\$42.19	\$6.99
Valley of the Moon Pinot Noir 2010 750 ML, 12 Units Per Case	\$88.75	\$12.99
Simi Winery Pinot Noir 2011 750 ML, 12 Units Per Case	\$104.23	\$14.99
Landmark Vineyards Damaris Reserve Chardonnay 2011 750 ML, 12 Units Per Case	\$181.63	\$24.99
Simi Winery Reserve Cabernet Sauvignon 2005 750 ML, 6 Units Per Case	\$90.85	\$24.99
Robert Mondavi Winery Botrytis Sauvignon Blanc 2001 375 ML, 12 Units Per Case	\$144.79	\$19.99
Casa Cimbra Pinot Grigio delle Venezie 2012 750 ML, 12 Units Per Case	\$42.00	\$8.99
Parducci True Grit Cabernet Sauvignon 2011 750 ML, 12 Units Per Case	\$104.11	\$14.99
Vigilance Cimarron 2011 750 ML, 12 Units Per Case	\$80.95	\$11.99

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Palm Bay International

<u>Brand Name, Size, and Vintage</u>	<u>Cost</u>	<u>Retail</u>
Trimbach Pinot Blanc 2009 750 ML, 12 Units Per Case	\$80.84	\$11.99
Fonterutoli Ser Lapo Chianti Classico 2009 750 ML, 12 Units Per Case	\$63.68	\$17.99
Travaglini Tre Vigne 2006 750 ML, 12 Units Per Case	\$110.12	\$29.99

Motion Made: Board Member Marcus
Seconded: Chairman Brion

Board Decision: Unanimously approved (2-0 vote) all Bureau of Product Selection/Marketing actions.

OTHER ISSUES

None

CITIZEN COMMENT/BUSINESS FROM THE FLOOR

There were no citizen comments from the floor.

NEXT BOARD MEETING

The next meeting of the PLCB will be a formal meeting on Wednesday, August 28, 2013 beginning at 11:00 A.M. Prior to the public meeting, there will be an Executive Session to discuss matters of personnel and to engage in non-deliberative informational discussions regarding actions and matters which have been approved at previous public meetings.

ADJOURNMENT

On a motion by Board Member Marcus, seconded by Chairman Brion, the meeting was adjourned.

The foregoing actions are hereby officially approved.

Chairman

Member

ATTEST:

Secretary